



THE BRODKIN TRAINING METHOD

Module 5 - Lesson 6

It's Game Time!

TheBrodkinTrainingMethod.com



THE BRODKIN REALTY GROUP



Understanding Personality & Communication Styles in Sales

Take the DISC Profile assessment and read the reports

<https://www.tonyrobbins.com/ue/>

Take the Full Colors Test (download)

Alternatively, you can take the test for free online here:

<http://marcaccetta.com/personality-test/>

Share your results with your team manager

Practice/Role Play with your team members

