



THE BRODKIN TRAINING METHOD

Module 19 - Lesson 6

It's Game Time!

TheBrodkinTrainingMethod.com



The Brodkin Group



Scripts and Objection Handling

- ☐ Practice, practice, practice!
- ☐ Role-Play every day until you are comfortable with the basic scenarios with buyer and sellers
- ☐ Customize the scripts & dialogues to match your voice and style

"Motivation doesn't last. But neither does showering. That's why both are recommended daily." – Zig Ziglar

"Success is nothing more than few simple disciplines practiced every day." - Jim Rohn

