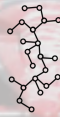




THE BRODKIN TRAINING METHOD

# Module 21 - Lesson 7

## **It's Game Time!**



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The Brodkin Group



## Selling New Homes

- ☐ Preview New Home Neighborhoods
- ☐ Schedule a day each week to visit 3-5 new communities
- ☐ Visit with site agents and gather information
- ☐ Check New Homes section of your Sunday newspaper

